

## **Diah Yusuf**

Founder & CEO Indonesia Prima

VP ICSB Indonesia – Community Empowerment

VP ICSB Global – Affiliate & Chapters Engagement



## **Diah Yusuf**

Entrepreneur, Business Consultant and Business Coach

## Design Your Purpose. #winningYourLife #winningYourFuture

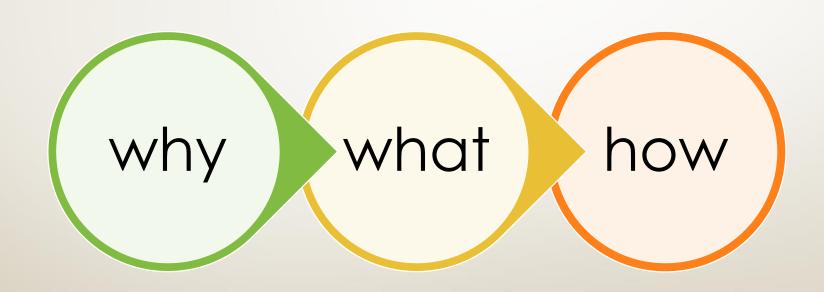


- Founder FEI Inc.
- Founder & CEO Indonesia Prima
- Founder & CEO Zamora Indonesia
- Commissioner PT Griya Daru Madani
- Country Director Niwi International
- Co-Founder Modest Project
- Trade and Marketing Partner PT Pharmatia Skin Lab
- Trade and Marketing Partner PT Valo Car Care
- Executive Marketing Partner Threads, Cyprus
- Brand Owner HoneyBerry, Qimoz, Zamora and Glumora
- VP Affiliate and Chapter Engagement, ICSB Global
- VP Community Empowerment, ICSB Indonesia
- Deputy Dean Wonderful Start-up Academy, Kementerian Pariwisata
- Former Project Director, Sobat UKM, PT Telkom Indonesia, Tbk

## UN Habitat – Urban Thinkers Mexico city 14-16 November 2019



## The Role of Education on SMEs Prosperity



## The Role of Education on SMEs Prosperity

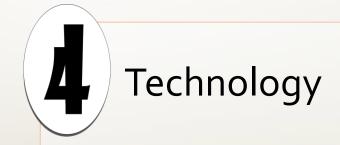


## Top 5 Most Common Reason Why SMEs Hard to Grow

1 Entrepreneurship Knowledge



**S** Funding





## The Role of Education on SMEs Prosperity



### **INDONESIA**







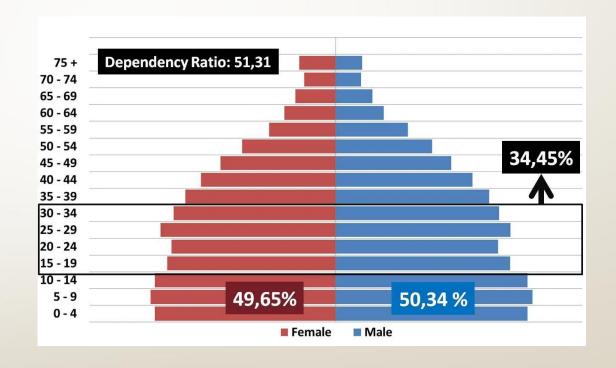
#### **FACTS**

- Indonesia is home to **18,307** islands which are spread across 5,120 kilometers from east to west. So for tourist, it's a paradise to experience nature at its best.
- Indonesian World Heritage Sites The nation has total of 8 World heritage sites which are worth visiting for any tourist. Komodo National Park, and spiritual temple complex of Borobudur are few of the must visit sites to be included while in Indonesia.
- World's 4th Populous Country With a huge population of 269,350,657 people, Indonesia is ranked 4th in terms of most populous country in the world. It's also home to largest Muslim population among all the nations.

pulation census data in 2018 shows that population are in productive age (15-64 years old) reached 13 million people or around 67.6% of Indonesia's population. The huge number predicts Indonesia enter new phase, known as demographic bonus. mographic bonus is a condition in which the ctive age population is more than the nonpl ve population. Demographic bonus can be a pro younger generation are able to get decent bonu facility to improve their self-quality. educat Hence, N esia strives to improve its human to develop future leaders so that the resource 1 would be a bonus instead of a demograph curse.

Demography bolics is the vitable and so we have create it into Indonesia and entage. This also we talking about SME Development for Sustainable Entrepreneurs.

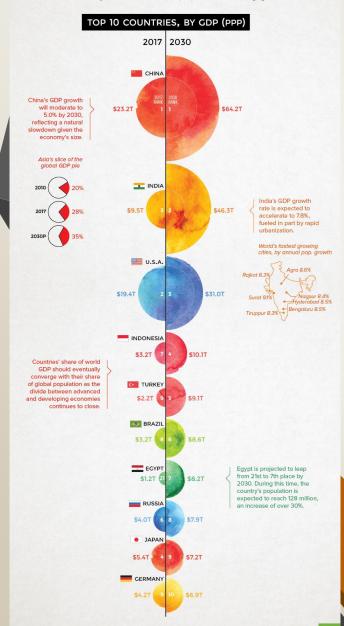
#### **Indonesia Bonus Demographic**



#### THE WORLD'S LARGEST 10 ECONOMIES IN 2030

The next decade will bring dramatic growth to Asian economies

Today's emerging markets are tomorrow's powerhouses, according to Standard Chartered, the world's 10 largest economies in GDP



#### **Economic Outlook**

The prediction for a shake-up of the world's gross domestic product rankings comes in new long-term forecasts by Standard Chartered Plc, which includes a projection for China to become the largest economy by 2020, using purchasing power parity exchange rates and nominal GDP.

**Indonesia** will break into the top 5 economies.

The largest economy in Southeast Asia, Indonesia – a diverse archipelago nation of more than 300 ethnic groups - has charted impressive economic

Today, Indonesia is the world's fourth most populous nation, the world's 10th largest economy in terms of purchasing power parity, and a member of the

to be positive, with domestic demand being the main driver of growth.

#### **SME and Entrepreneurship in Indonesia**

- Indonesia. Based on data from the Ministry of Co-operatives and SMEs, Indonesian SMEs account for nearly 97% of domestic employment and for 56% of total business investment.
- 5.4 For UMKM in Indonesia about 62.922.617 unit while big company only 5.4 Unit, it means that 99% business in Indonesia majority is SME
- SMEs and a more challenging marketplace.

#### **SME and Entrepreneurship in Indonesia**

SMEs sector has an important role in the national economy. Micro, small and Medium Enterprises have been able to prove their existence in the economy in Indonesia. When the storm of the monetary crisis hit Indonesia in 1998, SMEs were able to survive compared to large companies, because the stority of them are less dependent on large capital or external loans in foreign

- Basic that SMEs should continue to be fostered in order to increase growth the GDP as a whole for the National. Although the scale is fairly small to medical SMEs have a big role to increase the economy in Indonesia.
- Indonesia le logether with other organization support SMEs business development proving Indonesian economy and support SDG.

Despite the high contribution to employment generation, many MSMEs face difficulties to grow and expand their business to become big enterprises.

## The Role of Education on SMEs Prosperity

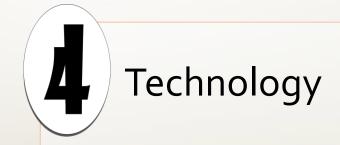


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## 1 – Entrepreneurship Knowledge

- Workshop and Seminar (Accounting, Management, Marketing, etc)
- One on One Business Coaching by Accredited Coach
- Business Advisory Panel by Multi-disciplined Mentor
- Monitoring and Evaluating
- Networking with SMEs other countries for sharing and learning together

## Indonesia Prima

Indonesia Prima as SME Business and Investment Consultant and Accelerator preparing some program for Investor who willing to partnership with Indonesian SME Business. We provide curated Indonesian SME Business which already establish and having bright future (promising growth) as well as knowing local market consumption and ready to scale up.

- Accelerator & Business Coaching for SMEs
  - While SMEs play a vital role in the Indonesian economy, contributing close to 58% of GDP and employing more than 97% of workers, according to the International Council for Small Business, this is not reflected in terms of their participation in global production networks, as direct or indirect exporters.
  - Indonesia Prima focusses on continuous improvement, networking, learning opportunities and facilitating access to business partners and investors. Being part of the programme offers SMEs a life-long privileged access to our user-driven business acceleration services, customized to SMEs needs. Finding the right strategic partner can be the fastest way to fast-grow company, it will also allow SMEs have more time to focus on the critical activities that make your business unique.

### **Festival Entrepreneur Indonesia**





### **Business Coaching**



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